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March 15, 2012

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(*ALSO ADMITTED IN N.Y.)

HAND DELIVERED

Susan M. Hudson, Clerk Vermont Public Service Board 112 State Street – Drawer 20 Montpelier, VT 05620-2701

Re:

Petition of City of Burlington d/b/a Burlington Telecom to amend Condition No.

17 of its Certificate of Public Good, enlarging the date by which it must complete its system build out

Docket No. 7044

Dear Sue:

Please consider the original and three (3) copies of this letter the eleventh progress report of the City of Burlington ("City") d/b/a Burlington Telecom ("BT") as required by Paragraph 10 of the Board's Order in the above-referenced matter dated October 8, 2010, as amended by Paragraphs 3 and 4 of the Board's Order dated November 23, 2011. Reference should be made to BT's prior progress reports dated November 1, 2010, December 30, 2010, February 28, 2011, May 2, 2011, June 30, 2011, August 31, 2011, October 31, 2011, December 15, 2011, January 17, 2012 and February 15, 2012 for additional background information.

We have been informed that since the date of the City's last status report, City representatives met with the Blue Ribbon Committee to discuss possible settlement of Citibank's lawsuit pending in the United States District Court for the District of Vermont. The majority of that meeting occurred in executive session, and no settlement has been reached as of the date of this letter. A hearing on Citibank's Motion for Mandatory Preliminary Injunction and/or Preliminary Injunction is going forward today before the Honorable William K. Sessions, III, and is scheduled to continue tomorrow, March 16, 2012. We are unaware of any timeline when a ruling on Citibank's motion is expected. We are now aware that the Department of Public Service has moved to appear as *amicus curiae* in connection with Citibank's motion, and has argued that the Court should abstain from granting Citibank mandatory injunctive relief, namely the de-installation of the equipment or termination of service.

Susan M. Hudson, Clerk March 15, 2012 Page 2

The City's financial advisors, Dorman & Fawcett ("D&F"), have indicated that one of the early out-of-state interested parties reported on previously has expressed a renewed interest in BT. This party has indicated the possibility of negotiating a revised letter of intent in the coming weeks. This party also was expected to speak with BT's Interim General Manager this week, in particular with respect to their interest in BT as it pertains to healthcare and education initiatives. D&F further reports that while it is premature to represent this party's willingness to move aggressively, it is appropriate to report the interest of another interested party. There is nothing further to report with respect to negotiations with potential partners and investors.

The Hearing Officer's *Procedural Order Re Pending Motions* dated June 17, 2011 directed BT "to provide as much financial information as possible, particularly with respect to monthly cash flow reports, in future progress reports." *Id.* at 3. Enclosed is a financial report dated March 12, 2012, prepared by BT and provided to the plaintiffs in the civil action entitled *Osier, et al. v. City of Burlington, et al.*, Docket No. S1588-09 CnC, presently pending in Chittenden Superior Court, Civil Division.

Paragraph 4 of the Board's Order of November 23, 2011 requires BT's monthly reports to include a description and an accounting of any expenses related to BT that are made from the City's General Fund and not charged to BT, as well as the receipt and disposition of any funds the City receives related to exclusivity periods and cost reimbursements from potential investors and partners in BT. The City included an accounting of expenses through February 10, 2012 with its last status report. The City will provide an updated accounting for the remainder of February 2012 and March 2012 with its status report due April 16, 2012. The City has not received any funds related to exclusivity periods or cost reimbursements as of the date of this report.

Thank you for your assistance. If the Board needs anything further in this regard at this time, please let me know.

Very truly yours,

William F. Ellis

WFE/ Enclosures

cc: Docket 7044 Service List 231052-67

Burlington Telecom Balance Due to City 3/12/2012

DESCRIPTION		Balance with City
Due to City - GL 4383-33002 Checks paid -not posted to GF-4383-21001		(322,207.15) 0.00
Cash in Bank-per online statement Net due City/(Excess Cash)	[(220,203.59) (542,410.74)
Scheduled Cash Outlay - Mar 2012 (3-13-12 through 3-31-12) Anticipated Cash collections - Feb Billings Non-AR cash benefit	31-12) \$	296,800.00 (358,800.00) 0.00
Due to City @ 03/31/12/(Excess cash @ 03/31/12)		(604,410.74)
A/R to be collected	ક	626,257.39
l axes Payable out of Billings	9 6 7	45,716.79
Collect within 30 days	८० ५०	580,540.60 (358,800.00)
AR collect within 60 days	↔	221,740.60

			Cash per Bank Due from/(Due to) GF	Cash Baiance per GL & Bank	Net Cash from Operations	Total Uses of Cash	Interest Expanse - City of Burlington Interest Expanse - CityLeasing Capital Expenditures	Net Cash from Ops before int and CapX	Uses: COGS Operating Expenses	Sources of Cash: Revanues-involcina Other/True Up/PEG Access Fees Total Sources of Cash	Sources & Use of Cash - FY 2011
		72,090	546.383		72.090	1.862.007	130,540 0 171,789	374,419	538,049 1.021,629	1,902,193 31,904 1,934,097	10 Actual
	147,438	147,438	33,088 114,350		75,346	579.611	34.898 0 70.405	180.651	184.803 289,705	544.630 10.329 654,959	Actual Oct
0	94,090	94.090	152,732 (58,642)		(53,348)	668,548	35,497 0 66,480	48,629	192,206 372,365	605,724 7,476 613,200	Actual Oct Actual Nov
0	225.081	225,061	527,705 (302,824)		130,992	511,382	36,380 0 2.878	170.250	180,365 291,759	633,044 9,330 642,374	Actual Dec-10
(0)	421.503	421,503	1		198,422	365.874	36.680 0	233.102	185.000 144,184	552,047 10,249 562,796	Actual Japp-11
(0)	32,692	32.692	102,320 (69,428)		(388,611)	1.018,745	31.947 0 370	(356.294)	218,363 768,065	621,003 9,131 630,134	Actual Feb-11
(0)	108.264	108,285	596,789 (488,525)		75.372	578,099	000	75.372	171.273 406.826	644,288 9,183 653,471	Actual Mar-11
0	322,391	322,391	590,055 (287,565)		214,126	329,733	51.947 0	266.073	170.685 107,101	533,911 8,948 543,859	Actual Apr-11
9	223,348	223,348	23,583 189,785		(99,043)	654.519	67.815 0 2,699	(28,529)	155,463 428,542	547,613 7,863 555,476	Actual May-11
(0	213,243	213,243	214,418 (1,175)		(10,105)	574,448	3.600	(6.505)	163,614 407,234	555,243 9,100 584,343	Actual 4
9	234,313	234,313	_		21,070	542,035	120,000 0 9,968	151.039	168,959 245,107	557,185 5,920 563,105	Actual Jul. 2011 £
a	183,436		437.042 : (253.606) ((50,877)	608.800	65,449 0 15,590	30.162	176,103 351,658	552,078 (5,845 557,923 (<u>Actual</u> <u>Aug.2011</u> S
0	143,700		390,201 (246,501)		(39,736)	609,212	0 32,090	(7,646)	167.775 409.347	562,543 6 6,933 569,476	Actual Sep-2011 C
٥	151.924	- 1	17,985 133,939		8.224	540,829	30,365 0	38.589	167.764 342,800	541,328 7,826 549,153	Actual Oct-2011 N
0	331.903	331,903			179,979	380.563	65,449 0 1,975	247,403	166.602	553,085 5 7,457 560,542 5	Actual Nov-2011 D
0	335,331 €	335.331			3,428 1	550,740	22.000 0	25,428	168,354 1 360,386 1	544,169 5 10,000 554,188 5	Actual Dec-2011 Ja
ĝ	507.725	3	\$5,504 \$6,221		172,394	380,573	47,850 0 48,542	266,786	168.000 116.181	1	Actual As Jan -2012
•	613,681	- 1	148.651 465.030		105,956	457,134	33,300 45,403	184.659	170.004 208,427		Actual Feb
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	۰	542.411 5			(72.270)	198,770	4,500	(67.770)	40.000 154.270	125,000 1 1,500 128,500 1	3/9/12
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	٥	575,411 60			4,000	121,800 \$	33.300 4.500	41.800	28,000 55,000	120,000 1; 5,800 125,800 12	3/23/12 3
	۰	604.411 60			29,000	96,000 13	5,000	34,000	29.000 82.000	125,000 12 125,000 12	3/30/12 4
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Available to collect

Collected Interco

65.752,339

00.0

2/29/2012

Inmber

90 and Over 221,109.70 Balance

31.337,801 Balance

183,116.54 30-59 Days 60-89 Days Balance

76.192,883 Under 30 Days Balance

Payments Unapplied Pre

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