## LAW OFFICES

## McNEIL, LEDDY & SHEAHAN

A PROFESSIONAL CORPORATION

JOSEPH C. McNEIL (1919-1978) JOSEPH E. McNEIL JOHN T. LEDDY NANCY GOSS SHEAHAN WILLIAM F ELLIS SUSAN GILFILLAN JOSEPH A. FARNHAM KEVIN J. COYLE\* KIMBERLEE J. STURTEVANT

COLIN K. McNEIL

(\*ALSO ADMITTED IN N.Y.)

271 SOUTH UNION STREET BURLINGTON, VERMONT 05401

> TELEPHONE (802) 863-4531

TELECOPIER (802) 863-1743

January 17, 2012

## HAND DELIVERED

Susan M. Hudson, Clerk Vermont Public Service Board 112 State Street - Drawer 20 Montpelier, VT 05620-2701

Re:

Petition of City of Burlington d/b/a Burlington Telecom to amend Condition No. 17 of its Certificate of Public Good, enlarging the date by which it must complete

its system build out Docket No. 7044

Dear Sue:

Please consider the original and three (3) copies of this letter the ninth progress report of the City of Burlington ("City") d/b/a Burlington Telecom ("BT") as required by Paragraph 10 of the Board's Order in the above-referenced matter dated October 8, 2010, as amended by Paragraphs 3 and 4 of the Board's Order dated November 23, 2011. Reference should be made to BT's prior progress reports dated November 1, 2010, December 30, 2010, February 28, 2011, May 2, 2011, June 30, 2011, August 31, 2011, October 31, 2011 and December 15, 2011 for additional information.

The City's financial advisors, Dorman & Fawcett ("D&F"), continue to negotiate a limited exclusivity agreement with the out of state independent telephone company that has been the subject of many of the City's prior status reports. D&F advised this prospective partner that it would execute the exclusivity agreement provided no significant changes are made to the last draft (transmitted to the prospective partner on December 12, 2011). D&F participated in a conference call with this entity's investment bank on Wednesday January 11th, in large measure to discuss various scenarios and timetables due to the existence of the Citibank lawsuit discussed below. The uncertainty associated with both the like-kind exchange of the fiber optic cable and the lawsuit in general has heretofore made potential financing sources unwilling to devote the time necessary to issue a commitment letter for financing. A follow-on call is expected later this week. The City continues to keep the Department of Public Service ("Department" or "DPS") informed of the status of these negotiations.

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Discussions with the other group of potential investors in BT reported on in our last letter have also continued. This group has been asked to make a presentation to the Blue Ribbon Committee ("BRC") on its proposal. As one of the principals in this group is traveling until February 1, 2012, this group will not be ready to make a presentation to the BRC until February.

On December 22, 2011, the City filed an answer, affirmative defenses and counterclaims in response to the lawsuit commenced by Citibank, N.A. ("Citibank") pending in the United States District Court for the District of Vermont. On December 19, 2011, Citibank filed a Motion for Mandatory Preliminary Injunction and/or Preliminary Injunction against the City. The City filed an opposition thereto on December 30, 2011, and the Court has scheduled a hearing on the motion for February 1 and 2, 2012. More recently, Citibank has filed for an extension of time to file a responsive pleading to the City's counterclaims. The City, in turn, filed a response indicating no objection to the requested extension provided the hearing on Citibank's motion for preliminary injunction is postponed until a responsive pleading is filed so the issues may be joined. The City continues to keep the Department informed of any developments in the lawsuit.

As reported in our last letter, the Department sent a letter to Citibank on or around December 2, 2011, seeking Citibank's position on whether it is required to obtain a CPG as the claimed "owner" of a telecommunications system under 30 V.S.A. § 503 (a). By letter dated December 12, 2011, Citibank responded to the Department's letter indicating that it does not claim to own a "cable television system" under Vermont law. The City is unaware of what steps, if any, the Department intends to take in response to Citibank's letter.

The Hearing Officer's *Procedural Order Re Pending Motions* dated June 17, 2011 directed BT "to provide as much financial information as possible, particularly with respect to monthly cash flow reports, in future progress reports." *Id.* at 3. Enclosed is a financial report dated January 13, 2012, prepared by BT and provided to the plaintiffs in the civil action entitled *Osier, et al. v. City of Burlington, et al.*, Docket No. S1588-09 CnC, presently pending in Chittenden Superior Court, Civil Division.

Paragraph 4 of the Board's Order of November 23, 2011 requires BT's monthly reports to include a description and an accounting of any expenses related to BT that are made from the City's General Fund and not charged to BT, as well as the receipt and disposition of any funds the City receives related to exclusivity periods and cost reimbursements from potential investors and partners in BT. Enclosed herewith is an accounting of expenses related to BT paid from the City's General Fund from May 19, 2011 through January 13, 2012. The City has not received any funds related to exclusivity periods or cost reimbursements as of the date of this report.

Susan M. Hudson, Clerk January 17, 2012 Page 3

Thank you for your assistance. If the Board needs anything further in this regard at this time, please let me know.

Very truly yours,

Tulle: FEllis
William F. Ellis

WFE/

**Enclosures** 

cc: Docket 7044 Service List

## Burlington Telecom Balance Due to City 1/13/2012

DESCRIPTION	<u>π</u>	Balance with City
Due to City - GL 4383-33002		(634,876.75)
Checks paid 12/1/11-1/12/12-not posted to GF-4383-21001 Transfer to City 1/13/12 not posted to 4383.33002		388,409.70 (153,000.00)
Cash in Bank-per online statement  Net due City/(Excess Cash)		(85,436.11) (484,903.16)
Scheduled Cash Outlay - Jan 2012 (1-13-12 through 1-31-12)	A	258 700 F0
Anticipated Cash collections - Dec Billings Non-AR cash benefit		(230,800.00) 0.00
Due to City @ 01/31/12/(Excess cash @ 01/13/12)		(456,993.66)
A/R to be collected	€9	499,454.45
Taxes Payable out of Billings	<del>(9</del>	36,460.17
\$ available for expenses	↔	462,994.28
Collect within 30 days	₩	(230,800.00)
AR collect within 60 days	₩	232,194.28

Burlinaton Telecom Fund 4363 Sources & Use of Cash - FY 2011

			Cash per Bank Due from/(Due to) GF	Cash Balanco per GL & Bank	Net Cash from Operations	Total Uses of Cash	mares coense - on o cumoron Interest Excense - Criticasing Capital Expenditures	Net Cash from Ops before Int and CanX	Uses: COGS Coersing Expenses	Jes-Involcting Tue Uo/PEG Access Fees Sources of Cash	Sources of Cash.	
		200.2	546,383 (474,293)		72,090	1.862.007	130,540	374,419	538.049 1.021.629	1,902,193 31,904 1,934,097	1Q Actual	
٥	147,438		.l.		75.348	579.611	70,406		184,603 289,705	644.630 10.329 654.959	Actual Oct-10	
0	94.090	94,090	152.732 (58,642)		(53.348)	656,548	35,497 0 66,480	48,629	192.206 372.365	605,724 7,476 613,200	Actual Nov-10	
0	225,061	100,022	527.705 (302.524)		130.992	511,382	36.380 0 2.878	170.250	180,365 291,759	633.044 9.330 642.374	Actual Doc-10	
9	421.503		1		96 23	365.874	35,680 0		185,000 144,194	552,047 10,249 562,296	Actual	
9	32.892	26976	102,320 (69,428)		388611	365.874 1,018.745	31.947 0 370	(356,294)	218,363 768,065	621,003 9,131 630,134	Actual Fob-31	
(0)	108.264	108.265	596.789 (488.525)		75.77	578.099	000	75,372	171.273 406.826	644,286 9,183 653,471	Actual Mar-11	
9	322,391	322.391	590.065 (267.665)	!	21.438	329 733	51.947	266.073	170,685 107,101	533,911 9,948 543,859	Actual Apr-11	
ô	223,348	223.348	23,563 199,785		(SPU 00)	654.519	67.815 0 2.899	(28.529)	155,463 428,542	547.613 7,863 555,476	Actual May-11	
(0)	213.243	213.243			60	574.448	3,600	(6,505)	163,614 407,234	555,243 9,100 564,343	Actual Jun-2011	
6	234,313	234,313	ı		3	542.035	9.969 9.969	151.039	166.959 245.107	557,185 5,920 563,105	Actual Jul-2011	
0	183,436	163.436	£-	000	5	608,800	65,449 0 15,590	30.162	176,103 351,658	552,078 5,845 557,923	Actual Aug-2011	
0	143,700	143,700	390,201 (246,501)	100,700	120726	609,212	0 32,090	(7.646)	167.775 409,347	562,543 6,933 569,476	Actual Sep.2011	
0	151,924	151,924	17.985 133.939	į	Š	540.929	30,365 0	38,589	167.764 342.800	541,328 7,826 549,153	Actual Oct-2011	
٥	331.903	331,903	85.436 246.467	10,010	1000	380,563	65,449 0 1,975	247.403	168,602 144,537	563,085 7,457 560,542	Actual Nov-2011	
0	335,331	335,331	r· -	0.420		550,740	22,000 0	25,428	168.354 360.386	544,168 10,000 554,168	Actual Dec-2011	
6	484.903		85.436 399.467	7 (0)64	j	90,094	3,605	175.177	27,000 37,489	239.586 0 239,668	บราย	
	0	414,298		10000		213.605	0 3.605	(67,000)	60,000 150,000	138,000 5,000 143,000	120/12	
	0	353,694		congress		213,605	3,605 0 0	(57,000)	60,000	148.000 5.000 153,000	127112	
	0	316,089 3	•	(00,600)		185.105	55.500 0 3.505	23.500	40,000 86,000	148,000 1,500 149,500	2012	
	•	316,284 2		0.800)		132.605	3,605 0	1,600	43,000 86,000	125,000 1 5,800 130,800 1	2/10/12	
	٥	290,179 3		26,165		126.105	3,605	(22.500)	40,000 82,500	100,000 1	2117112	
	۰	310.575 3		20,395		129.106	3,805	24,000	43.000 82.500	148,000 1 1,500 149,500 1	2/24/12	
	o	329.470 3		1B,895		129,105	3,605	22.500	43,000 82,500	148,000 1 148,000 1	3/2/12	
	0	300,865 2		[28,605]		62.405 1	33,300 3,606	8.300	43,000 82,500	129.000 1 5.800 133,800 1	3/5/112	
	٥	299.760 2		(1,105)		126 136 1	3.605	2.500	40.000 82.500	125,000 1	3119112	
	0	297,155 3		(2.605)		129.105	3.805	000	43.000 82.600	125.000 1 1.500 126,500 1	3023412	
	0	316.050 3		18,895		129,105	3,605	22,500	#3,000 #3,500	148,000 1 0 148,000 1	330/12	
	0	313,745 2		(2,306) (		8 8	3.605	1,300	40.000 82.500	118,000 1 5,800 123,800 1	4/6/12	
	٥	284.640 23		(28,105)		<u> </u>	3696	7.500	40,000 92,500	140,000 1	4113112 4	
	0	286,735 3		2.095			3506	5,700	45.000 92.500	140,000 1 3,200 143,200 14	4/20/12	
	0	300.630		13,895		ŝ	3000	17.500	40,000 82,500	140,000 0 0	427/12	

(87.399,682) Billing cycle collections MTD (78.476,812) Inactive accounts Company Totals: 90.360,836 Balance Payment ayment Dal Date Account Name Mumber ļse7 rset Inactive Account BURLINGTON TELECOM OCN #: 08PD All Accounts Suppressing Zero Balances Sorted By Account Name, Accoun 961:#OD Aged Trial Balance Report Accounts only All Rpt Areas

Available to collect

Collected Interco

97.454,994

Balance Balance Balance Under 30 Days 30-59 Days

Payments Unapplied Pre

76.406,802 90 and Over Balance

33,272,36

902,212.12

00.792,252

it Mumber

## BURLINGTON TELECOM ACTUAL FY10/11

	ART INCOME	ROTAL EXPENDITURES		EXPENDITURES	REVENUE	
			COOS OTHER OPERATING CANTAL DEBT SERVE		RESIDENTIAL DUNINGSS MUNICIPAL OTHER	
	102,987	331,598		59.US4	137,008 69,495 50,293 5,	Si Si
	262,987 (353,073) (	HC116	334,899 133,548 133,548	36,38	113,368 73,067 40,404 29,407	
	120172	81.183	245,431 318,451 183,191 18,191	593,731	03666 80704 80704 80704	
	(362,063)	948,171	184,007 184,007 185,103	38,199	10,000 10,000 10,000 10,000	
	(29,472) (362,663) (372,364) (104,324)	8149,816	311,086 311,086 196,066	14036	1531	
	(104,324)	38,366	000.00 101'19 161'890 162'101	592,042	17,101 182,17 184,18 19,19 19,19	2000
	(0,390)	606,984	200,396 351,489 21,778 21,378	500,194	14,000 10,236 10,100 11,100	25.00
	(145, 740)	127,468	174,470 541,182 187,130 24,686	561.758		
	(394,367) (	3(1)0	232,609 332,927 13,792 4 14,003	598,465	1	
	(40,0	827,403	247,702 877,966 81,168	990,390	20.00 81.00 80.00 80.00	
	101,791	128,63	90,992 396,120 36,733 34,661	910.00	1	#
	(SHT,Std) springer	1,270,100 9.	30X,687 2. 620,206 4. (40,703) 1. 1. (607,03)	88. 184 1.	93,774 93,774 93,788	255
	g Ay and high	2,614,113	2.211,072 4.448,770 1.090,015 1,864,235	7,220,150	45,507 945,607 945,607 184,020	
	(OSCINC)	911-31-9	148,802 428,021 28,614 43,040	610,686	413,436 93,736 94,939	100
	1261921	636,835	108,929 34,890 30,396 43,729	610,663	95,3627 96,362 96,360 11,190	A 418
	(134,334)	190762	124,327 424,500 93,819 47,318	617,630	2778 84788 84788 84798	11
	83,477	535,141	17,130 18,486 18,486	\$19,618	102,699 110,806 10,914	
	1,300	802,920	367'993 (4'84) 367'993 166'993	664,219	199,435 100,256 97,067 1,476	ALCOHOL:
Į	15,662	388,051	18,459 387,125 (14,213) 34,680	603,733	67.85 82.853 84.873 85.773 85.773 85.773 85.773 85.773 85.773 85.773 85.773 85.773 85.	
	(1,392)	689,070	183,558 374,091 14,401 16,681	607,478	6177 26752 107762 1677637	
	10, 31	560,009	1194,500 300,000 1194,11	599,836	9211 197,913 96,781 11,135	顯
	(13, 512)	60,559 494,468	1,047 184,280 18,047 11,047	3267665	9182 96.884 197,249 198,731	
	(13,572) 100,512 (8,674) 49,617		155.463 146.895 146.895	394,780	100,858 83,534 100,858	
	262	364,213 514,726 7,172,005	178,050 313,108 3,646 65,449	(FCW)	579,323 110,210 57,381	
ŀ	49.612	314,726	Estimate 154,005 278,011 17,006 61,700	354,343 7,188,pd	9100 91,997 9100	
į	ŝ		•	2,188,903	110,241 4,335,167 1,244,287 1,244,287	
ŀ	1551 CATE 195.41 144.71 FEBRUA 101.05	530,710 Selpsi 550,235 536,392 553,000 546,847	176,103 1 276,348 3 15,390	363,103	200 201 201 201 201 201 201 201 201 201	
ľ		\$2 1881 53	9 167,715 167,764 8 319,667 335,116 9 32,669 39,365 10 65,449 32,000	39,662	250,000 36 102,714 11 26,001 36 201,001 36	
	3	1,255 336	276 276 276 276 276 276 276	MALION 550,662 MIRATE MIRATES MAJAZ SIKINSE	1 2211 10 25 364,006 357, 714 110,140 97, 61 36,337 86,	
	1	.102 SSL	168,602 168,354 1,312 34,731 18,002 168,354 18,002 168,354	us su	MM HII 5 357,334 360,678 5 97,648 106,178 86,327 86,348 7,855 7,457	
		939Y 000	554 156,114 ,721 156,114 ,721 16,002 ,785 27,(7)	THE SH	154 PS730 154 PS730 154 PS733 164 PS	
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		2010164	(,017,712 (,017,712 (,017,713 (,017,712 (,017,	3350,106	117.508 517.508 41.7508	

# CITY OF BURLINGTON

Legal, Consulting & Regulatory Expenses related to Burlington Telecom
May 19, 2011 - January 13, 2012

Firm Name	Purpose	Fund	Amount
Burak Anderson & Melloni	Consultation with Clerk Treasurer's Office	GF	\$264.00
Dorman & Fawcett	Investor/Partner Work	GF	\$147,800.00
Langrock, Sperry & Wool	City of Burlington Criminal Defense	GF	\$2,645
Primmer Piper	City of Burlington Insurance Review	GF	\$11,337

Total

\$162,046.00